

Meeting of GGI Practice Group Chairpersons

This year's gathering of the GGI PG Chairpersons was staged in Zurich on 07 March 2009. By all accounts, it was an inspiring event with a lively exchange of fresh ideas, concepts and propositions.

Here are a few examples: Johan F. Langelaar, Head of the Debt Collection PG, suggested standardized cross-

border offers for debt collection applications and proceedings among GGI members, chargeable at fixed rates in euros. Andrew Lindsay, Chair of the Mergers and Acquisitions PG, who is involved with the UK sports club industry, drew a telling picture of how modern holding structures can improve financial results, not just for the big clubs, but also for the smaller and medium sized entities. Breaking up the traditional setup into separate financial units improves the management of clubs' assets, their membership structure and sports activities.

Oliver Biernat of the International Taxation PG explained how his and other groups will be communicating by video



GGI Practice Group Chairpersons met in Zurich.

conferencing via Skype. Future issues of GGI Insider will elaborate in more detail on these and other ideas put forward.

There was more excitement to come in the form of a group exercise entitled: "Leadership through Motivation". René Dafflon, who was founding CEO of Nuance, the Swissair

trading company, demonstrated the power of skilful motivation through a sequence of exceptional examples and role plays.

Spirits were flying even higher after a guided tour around the famous sites of Zurich's old town – ending at the "Dézalay", the city's best known fondue restaurant.



René Dafflon